



## **Government Contracting Experts Deliver Superior Quality and Project Success**

# QSS

**INTERNATIONAL, INC.**

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For the past twelve years one general contractor has set the bar of excellence in serving the government sector, both locally and nationally. Having the privilege to serve some of the most prestigious clients around the nation's capital and beyond, QSS International Inc.'s reputation for superior quality and industry knowledge have made their name synonymous with project success.

Since its inception in 2004, QSSI, a SBA 8(a) General Contractor, has been led by company President, Pramod Banavar. Born in Bangalore, India, Pramod moved to Fairfax, Virginia in 1990 when he was ten years old, and eventually attended George Mason University where he graduated with a bachelor's degree in Management Information System and Decision Sciences. Prior to starting QSSI, he was Vice President of an 8(a) Certified IT services firm, and while working in the Federal contracting IT sector, realized that getting contract opportunities with the Federal Government in the IT services industry was going to be very difficult. It was then he decided to follow in his father's footsteps and start a construction company. "My father, Mr. Prakash Banavar, had successfully run an 8(a) certified general

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Renovation of Building 1442 — Photo: Staff



Renovation of Building 1442 — Photo: Staff

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contracting firm, and having intimate knowledge of the

industry was able to mentor and guide me,” explains Pramod.

Specializing in but not limited to design/build, general construction, roofing, carpentry, finishes, fire & life safety, mechanical, electrical, and plumbing services, QSSI has steadily doubled its revenue every year. Being ranked 269th in the top 500 fastest growing

companies in America and 7th in construction by Inc.

Magazine, QSSI have also been named as one of the Top 100 Diversity Owned Businesses in Virginia and Top 100 Privately held business in Virginia by DiversityBusiness.com. Some of the client’s they have successfully served include the US Coast Guard, General Services

Administration, US Army Corps of Engineers, NAVFAC, Smithsonian, US Department of Justice and many more. QSSI is not limited to the Washington DC metropolitan area and has successfully completed projects in Pennsylvania, West Virginia, Maryland, North Carolina, South Carolina and the

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## PROJECT PROFILE

### VARIOUS ASPHALT & CONCRETE PHASE II

*Fort Meade, MD*

OWNER: U.S. Army

CONTRACT AMOUNT: \$2,717,443.00

DATE OF COMPLETION: May 29, 2015

This project involves the repairing of existing asphalt in the following locations:

- Repave English Ave. from Llewellyn Ave. to Mapes Rd.
- Repave MacArthur Rd. from Ruffner Rd. to Clark Rd.
- Repave Reece Rd. from Fox Lane to Jacobs Rd.
- Repave Ruffner Rd. from MacArthur Rd. to housing area
- Repave Simonds St. from O’Brien Rd. to Leonardwood Ave.
- Repave Commissary Parking Lot
- Building 8470 – Extend Sidewalk to Zimborski Ave.



## PROJECT PROFILE

### RENOVATION OF BUILDING 1442

*Fort Belvoir, VA*

OWNER: U.S. Army

CONTRACT AMOUNT: \$3,815,308.00

DATE OF COMPLETION: November 1, 2013

The project consists of an approximately 27,000 square foot Building for the Fort Belvoir DPW. The work included, but was not limited to the following: Gutting out the building and constructing new walls, ceilings, floors, and utilities. Constructing new elevator. Repairing building structure, exterior brick walls, downspouts, parapets, and drainage system. Replacing and upgrading all mechanical, plumbing, electrical, telecommunication and fire protection and alarm systems. Replacing and upgrading roof, insulation, windows, doors and entrances. Replacing and upgrading exterior utilities. Reconstructing the walkway around the building, re-grading for drainage, and providing landscape. Design/Build a new, complete, analog/addressable fire alarm and mass notification system.



# PROJECT PROFILE

## DESIGN/BUILD BEA RELOCATION PROJECT

*Washington, DC*

OWNER: GSA

CONTRACT AMOUNT: \$2,379,014.00

DATE OF COMPLETION: April 30, 2016

The project was an interior renovation of 100,000 sq ft of existing spaces in the 4600 & 4601 Silver Hill – North & South Buildings and in the Bowie Computer Center. The scope of work included architectural and engineering services (A/E) for providing Architectural, Mechanical, Electrical, Plumbing and Fire & Life Safety design documents as as-built drawings. The construction was to be done during office hours, however some work was done after regular office hours and on weekends as this was an occupied space.



# PROJECT PROFILE

## DESIGN/BUILD EPA TWO POTOMAC YARD RELOCATION

*Washington, DC*

OWNER: GSA

CONTRACT AMOUNT: \$2,372,333.00

DATE OF COMPLETION: March 15, 2013

The project was an interior renovation of 19,500 sq. ft. of existing spaces in the W.J. Clinton West Building. The scope of work included architectural and engineering services (A/E) for providing Architectural, Mechanical, Electrical, Plumbing and Fire & Life Safety design documents and as-built drawings. The project required the work area to be kept in negative air pressure with scrubbers working all hours of day and night. The construction was to be done during office hours, however some work was done after regular office hours and on weekends as this was an occupied space.



# PROJECT PROFILE

## NEW MSSL FACILITY AT USCG BASE

*Elizabeth City, NC*

OWNER: GSA

CONTRACT AMOUNT: \$2,541,428.00

The general project scope for Building 80 is to provide materials and services for the indicated renovation and building addition to convert the existing shop building to the new Mission Sustainment System Laboratory (MSSL). The work shall include all the necessary components including structural, architectural, HVAC, plumbing, fire suppression, electrical, data and communications. The renovation of the existing building space shall be provided for Laboratories, Lobby, Toilet, Break Room, Fire Riser Closet, Electrical & Communications Room and space for future expansion. This project also includes electrical upgrades and interior renovations to several other buildings.



# PROJECT PROFILE

## CONSTRUCT SHOPPETTE/GAS STATION/ BURGER KING

*Fort Belvoir, VA*

OWNER: Army & Air Force Exchange Service

CONTRACT AMOUNT: \$3,517,280.96

DATE OF COMPLETION: July 25, 2012

Initially the project was already scheduled to be delayed by 4 months, due to overhead power lines, which was to be moved by the Owner utilizing Dominion Virginia Power. However, during the Pre-Construction Meeting, the Fort Belvoir DPW informed our Owner that the plan to install new storm water drainage system that would be tied into an already existing system was not going to be possible. Therefore this project would be required to have its own retention pond system which required significant amount of time to redesign the storm drainage system between the client's architects and engineers and Ft. Belvoir DPW. The new retention pond design and approval held up the permit process and therefore the project could not be started until January 2011. During excavation of the new storm drainage system, significant amount of contaminated soil (old abandoned explosive ordines) was discovered onsite. This discovery required special attention and coordination with The Army Corp of Engineers to remediate the contamination and ultimately



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Tidewater Region of Virginia.  
Certainly among the greatest

strengths QSSI offers is their extensive past performance. “We’ve done over one hundred government projects,” states Vice-President Pavithra Banavar. “With that comes an in-depth understanding of how the government process works.” That process can understandably be different for each agency, and it takes the experience and

knowledge of a contractor such as QSSI to navigate the fine nuances of each. “Each day of each project has its own new challenges working for the government because each agency has its own process and way of doing things.” Of course QSSI understands that DoD and Federal Government construction contracts go beyond being experts

in General Construction. “In order to successfully complete Government Contracts, you also have to be experts in all aspects of Contract Management,” adds Pramod. “Our commitment to strategic management process, attention to detail, and open line of communication are vital to project success.”

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## PROJECT PROFILE

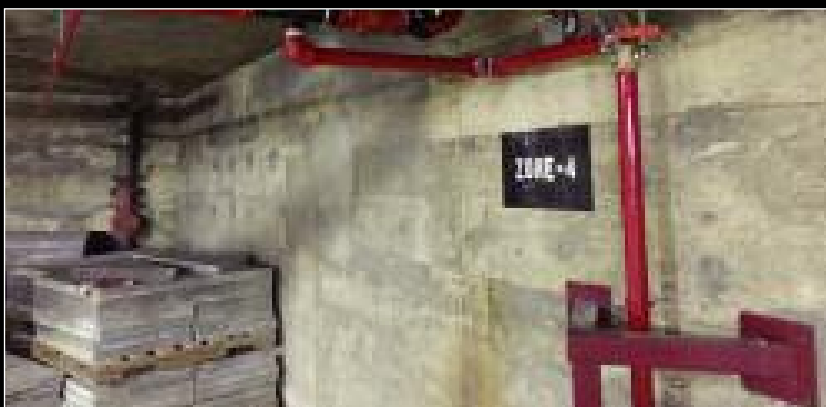
### REPLACE GARAGE SPRINKLER SYSTEM AT HHS BUILDING

*Washington, DC*

OWNER: GSA

CONTRACT AMOUNT: \$1,625,302.00

The entire sprinkler system had developed pin-hole leaks due to corrosion caused by microbial growth. To maintain an efficient and properly functioning sprinkler system, it was imperative to replace all defective piping with a new system. The project consisted of replacing existing sprinkler pipes but re-using existing pendant heads that was previously replaced by QSS International Inc on a separate contract.



## PROJECT PROFILE

### FIRE PROTECTION SYSTEM IMPROVEMENTS

*Washington, DC*

OWNER: US Army Corps of Engineers

CONTRACT AMOUNT: \$2,851,111.25

DATE OF AWARD: May 2016

The project consists of the demolition work and the installation of the fire alarm system and electrical wiring for some of the following areas of the Washington Aqueduct:

- Building D-05 Booster Pumping Station Substation
- Building D-06 Booster Pumping Station
- Building D-11 Administration Building
- Building D-12 Visitor Center
- Building D-15 Chemical Building
- Building D-16 Pumping Station
- Building D-49 Maintenance Building
- Building D-51 Dispatch Building
- Building D-55 Chlorine Building
- Building D-57 Basin 1 & Substation



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ownership and management of QSSI fully understands that no measure of success would be possible without a staff possessing the skill, knowledge and experience second to none. "They really care about the clients, and they show that on every project," continues Pramod. "Quality is our culture. We have very high standards for

excellence in everything we do, the work we perform, how we conduct ourselves and how our clients are treated. It is what we are committed to and is demonstrated by our many repeat customers." A great part of that is the dedication that each project manager and superintendent has to communicating and forging

strong working relationships with the client. As an example, daily, weekly and monthly reports are sent to every client of progress and to keep a strong communication in place. "We understand that to be effective and successful in government contracting you cannot be arrogant," says Pavithra. "We

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As an expert in government construction projects, the

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## PROJECT PROFILE

### REBUILD TRAVEL LIFT PIER AT USCG BASE

*Portsmouth, VA*

OWNER: U.S. Coast Guard

CONTRACT AMOUNT: \$1,350,000.00

DATE OF COMPLETION: In Progress

This project consisted of removing concrete piles, timber fender system, handrails and other items located on the north and south haul out piers. QSSI also removed the existing building foundations and existing pavement. Furnished and installed new precast concrete piles and repaired steel bulkheads. Constructed new cast in place haul out piers, complete with handrails, guard angle, ladders and fendering system. Constructed 4 new timber dolphins and replaced existing airline.



## PROJECT PROFILE

### REPAIR WHARF & FENDERING SYSTEM

*Baltimore, MD*

OWNER: U.S. Coast Guard

CONTRACT AMOUNT: \$1,243,385.00

DATE OF COMPLETION: October, 25 2014

This project consisted of removing all existing timber facing. Installed new steel, timber, and rubber fender system. Completely removed and disposed all timber wales, chocks, piles, and miscellaneous timber and hardware associated with the existing wharf face on approximately 1000ft of the East Wharf between the Coast Guard Yard, Curtis Bay, Maryland. Installed 31 new steel, timber, and rubber fender systems along approximately 1000ft of the East Wharf.



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take pride in working closely and collaborating to build long term relationships.”

To further the commitment to client satisfaction and long term relationships, QSSI always make sure their projects will be on time or even ahead of schedule. “From both the contracting officer’s side as well as the project manager’s side, QSSI looks out for the government and the contractor,” says Pramod. “We’ve learned how to manage all facets of the job to have it run smoothly. We have a lot of repeat clients because of how well we know the administration and the project side.” In fact, QSSI boasts an impressive 90% repeat client rate, further evidence of the strong relationships within the government contracting community.

Another major advantage QSSI brings to every client is their ability to self-perform many of the trades. “Our ability to self-perform critical trades delivers greater value to the project because we understand the client’s processes, control cost and successfully manage all components of project delivery,” adds Pramod. “As an example, we do a lot of fire alarm work as a prime contractor, mostly on the state and local level.”

With all of the qualities QSSI brings to every project, perhaps the most important may be their

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Repair and Wharf Fendering System, Baltimore, MD — Photo: Staff



Shoppette/Gas Station/Burger King — Photo: Staff





Rebuild Travel Lift Pier at USCG Base, Portsmouth, VA — Photo: Staff



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strong bonding capacity. “Most 8(a) contractors have lower bonding capacity of about five million to fifteen million dollars, but we have twenty million dollar single and thirty-six million dollar aggregate bonding capacity since 2014,” explains Pavithra.

While Pramod and his team make every effort to have each project a complete success, they also know that what really matters is complete client satisfaction. The following quotes are perfect example of the commitment QSSI gives to that goal:

*“Your team’s professionalism, desire to construct a quality project, and personal involvement made this renovation project a huge success. QSSI’s efforts throughout all of the trades were evident in a final product that is now the permanent home to 70 government professionals. The attention to detail and solid recommendations to improve the design enabled a 60 year old building to become a vibrant work environment for its new tenants.” - Mark G. Moffatt Colonel, United States Army*

*“The Project Manager and Superintendent went over and beyond on this project to ensure all contract requirements were met. The Contractor used highly*

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*professional sub-contractors and equipment. The Contractor succeeded every expectation on the project. USCG TISCOM will be using this Contractor again on future projects. We are very pleased with this Contractor's performance on this project and previous projects. The Contractor conducted himself in a very professional manner. I would recommend this Contractor for any project."* -  
*Jerry Williams*  
 COTR, USCG TISCOM

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Dalecarlia Reservoir — Photo: Staff



**G r o u p**

*We are proud  
 of our association  
 with QSS  
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New MSSL Facility at the US Coast Guard Base in Elizabeth City, NC — Photo: Staff

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*“Contractor performed above average in all aspects to include overtaking a very aggressive schedule to complete this design-build project in only 5 months - a very impressive undertaking. Contractor has worked around the clock. Skillfully get all the necessary permits and approvals from the installation agencies and coordinating with many other contractors for IT, phones, LAN, furniture, security, etc. The final product met or exceeded government requirements and expectations. We appreciate the Contractor working under the tight timelines and exceeding expectations. Bravo for a job well done.” - Robert Hoshman COTR, U.S. Army, Fort Belvoir, DPW*

*“The knowledge, experience, professionalism and communications with my Facility Manager, DPW Engineers and the Occupants of the facility, served to minimize the adverse impact on daily operations during construction. The successful early completion of the project will give all current and future employees a much more pleasant work environment for years to come. On behalf of all the Federal Employees who work in this facility, I thank you for a JOB WELL DONE.” - Terry Isbell Director, NEC*

*“QSS International delivered another superior product in a timely and cooperative manner. Not only does QSSI deliver high quality projects, they remain one of the most responsive contractors CEU Cleveland has had the pleasure to work with. The lead project manager is always available by phone and eager/willing to discuss project details. Paperwork (submittals, certified payrolls, daily reports, etc.) is always submitted on-time and free of errors. I always look*

*forward to working with QSSI and would highly recommend them for any future opportunities. “- Teresa F. Dailey, Contracting Officer, USCG CEU Cleveland*

Looking to the future, QSSI has every reason for optimism. For Pramod and his team, they certainly want to continue fostering relationships while their reputation and dedication to client success brings them new clientele, but expanding

geographically throughout the east coast is also a major goal. Of course any expansion will never compromise the things that have made QSSI an industry leader for the past twelve years. “For QSSI, delivering best-in-class services has always been our mission,” states Pramod. “We are dedicated to providing the highest quality services and solutions designed to meet the specific needs of each customer, and that will never change or be compromised.”





# QSSI

INTERNATIONAL INC.  
GENERAL CONTRACTORS &  
CONSTRUCTION MANAGERS  
SBA 8(a) Certified

QSSI is a SBA certified 8(a) contractor specializing in Design/Build services, General Construction, Roofing, Carpentry, Finishes, Fire & Life Safety, and MEP to just name a few. **For over 12+ years**, QSSI has had the privilege of supporting some of the most prestigious clients around our Nation's Capital

- Design/Build Services
- Asbestos and Lead Abatement
- Fire Alarm and Fire Protection
- Architectural Finishes
- Mechanical and Electrical Upgrade
- Historic Preservations
- Roofing and Thermal Moisture Protection
- ADA Modifications
- Interior & Exterior Renovation
- Concrete and Site Work
- Water Treatment Services
- Asphalt Paving & Stripping
- Marine Construction (Wharf & Piers)
- DDC Controls
- Utilities, Oil, Gas pipeline, and related structures construction

