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# PRESS RELEASE



## ***Inc.* Magazine Unveils 30th Annual List of America's Fastest-Growing Private Companies—the Inc. 500**

**QSS INTERNATIONAL INC. Ranks No. 249 on the 2011 Inc. 500  
with Three-Year Sales Growth of 1,291.6%**

**NEW YORK, August 23, 2011** – *Inc.* magazine today ranked **QSS International Inc. NO. 249** on its 30th annual Inc. 500, an exclusive ranking of the nation's fastest-growing private companies. The list represents the most comprehensive look at the most important segment of the economy—America's independent entrepreneurs. Companies such as Microsoft, Zappos, Intuit, Jamba Juice, Zipcar, Clif Bar, Vizio, Oracle, and many other well-known names gained early exposure as members of the Inc. 500.

The 2011 Inc. 500, unveiled in the September issue of *Inc.* (available on newsstands August 23 to November 15 and on Inc.com), is a group of companies that are smaller but much faster-growing than last year's crop. Aggregate revenue is \$10.5 billion, with a median three-year growth of 1,275 percent. The companies on this year's list employ more than 46,000 people and generated over 35,000 jobs in the past three years. Complete results of the Inc. 500, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found on Inc.com/500.

**[More about Inc. and the Inc. 500|5000](#)**

## Methodology

The 2011 Inc. 500 is ranked according to percentage revenue growth when comparing 2007 to 2010. To qualify, companies must have been founded and generating revenue by March 31, 2007. Additionally, they had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2010. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2007 is \$100,000; the minimum for 2010 is \$2 million. As always, *Inc.* reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in *Inc.*'s September issue. They represent the top tier of the Inc. 5000, which can be found at [www.inc.com/500](http://www.inc.com/500).

## About *Inc.* Magazine

Founded in 1979 and acquired in 2005 by Mansueto Ventures LLC, *Inc.* ([www.inc.com](http://www.inc.com)) is the only major business magazine dedicated exclusively to owners and managers of growing private companies that delivers real solutions for today's innovative company builders. With a total paid circulation of 710,106, *Inc.* provides hands-on tools and market-tested strategies for managing people, finances, sales, marketing, and technology. Visit us online at [www.inc.com](http://www.inc.com).

## About the Inc. 500 | 5000 Conference

*Each year, Inc. and Inc.com celebrate the remarkable achievements of today's entrepreneurial superstars—the privately held small businesses that drive our economy. The Inc. 500 | 5000 Conference & Awards Ceremony brings together members of the Inc. community, both a new class of Inc. 500 | 5000 honorees and the list's alumni, for three days of powerful networking, inspired learning, and momentous celebration. Please join us September 22–24, 2011, at the Gaylord National Resort and Convention Center in National Harbor, Maryland, located minutes from downtown Washington, D.C. For more information about the 2011 Inc. 500 | 5000 Conference & Awards Ceremony and to register, visit [www.inc500conference.com](http://www.inc500conference.com) or call 866-901-3205.*

## About QSS International Inc

QSS International, Inc. (<http://qssinternational.com>) is a leading provider of general construction and construction management in the Washington DC metropolitan area servicing the local, state, and federal government. QSS International Inc. is a SBA 8(a) certified, Class "A" Contractor that is minority owned and operated. QSS International Inc is headquartered in Fairfax, Virginia. For additional information, please visit <http://qssinternational.com>.



Pramod Banavar  
QSS International  
3917 Old Lee Hwy  
Fairfax, VA 22030-2431

August 8, 2011

Dear Pramod Banavar,

On behalf of *Inc.* magazine, I am delighted to inform you that QSS International has earned the position of 248 on the 2011 Inc. 500, *Inc.*'s annual ranking of the fastest-growing private companies in America.

For more than 30 years, *Inc.*'s list has served as evidence of the significant accomplishments of enterprises such as yours. And, more than ever, this year's list is a testament to the creativity, resilience, and tenacity of America's top entrepreneurs .

As an Inc. 500 honoree, QSS International shares a prestigious pedigree with such notable alumni as Intuit, Zappos, Under Armour, Microsoft, Jamba Juice, Timberland, Clif Bar, Pandora, Patagonia, Oracle, and scores of other powerhouses.

Congratulations to you and your team. *Inc.* recognizes the creativity, dedication, and hard work that have gone into building QSS International into what it is today and wishes you many more years of success.

Sincerely,

A handwritten signature in black ink that reads "Jane Berentson". The signature is written in a cursive, flowing style.

Jane Berentson  
Editor in Chief  
*Inc.* magazine

|     |  |          |     |                                 |          |     |                                  |        |     |   |        |
|-----|--|----------|-----|---------------------------------|----------|-----|----------------------------------|--------|-----|---|--------|
| 90  | LCS Technologies                           | 2,798.7% | 215 | Integrity First Financial Group | 1,446%   | 341 | ★Vinculum                        | 975.6% | 464 | AA Metals   | 755.4% |
| 91  | ★KPaul                                     | 2,795.3% | 216 | Spark Revenue                   | 1,442.5% | 342 | Tiempo Development               | 974.7% | 465 | Red Monkey Foods                                  | 753.5% |
| 92  | Classroom Essentials Online                | 2,749.5% | 217 | Ader Investment Management      | 1,442.4% | 343 | Potomac Fusion                   | 974%   | 466 | IntegraCore                                       | 752.4% |
| 93  | ★International Inspirations                | 2,743.5% | 218 | ★Ciphent                        | 1,442%   | 344 | ★PayLease                        | 974%   | 467 | VariQ   | 751%   |
| 94  | 1st Merchant Funding                       | 2,717.1% | 219 | ChaCha                          | 1,441.1% | 345 | Flat Branch Home Loans           | 973.9% | 468 | ★Homeland HealthCare                              | 750.1% |
| 95  | Avondale Consulting                        | 2,705.9% | 220 | ★Luke & Associates              | 1,436.7% | 346 | Kavoo                            | 969.3% | 469 | Source Consulting                                 | 743.5% |
| 96  | CarGurus                                   | 2,689.1% | 221 | ★Coyote Logistics               | 1,436.6% | 347 | America's Mortgage Professionals | 967.7% | 470 | Alex and Ani                                      | 731.5% |
| 97  | PureFormulas.com                           | 2,678.8% | 222 | US Appraisal Group              | 1,432.5% | 348 | Vintage IT Services              | 966.8% | 471 | ★IPKeys Technologies                              | 731.2% |
| 98  | Cadillac Stone Works                       | 2,677%   | 223 | Znode                           | 1,429.6% | 349 | M2 Displays                      | 964.8% | 472 | ★The1stMovement                                   | 730.1% |
| 99  | Smashburger                                | 2,673.3% | 224 | ShopJimmy.com                   | 1,426%   | 350 | Litchney Law Firm                | 963.9% | 473 | LocoX.com   | 729.3% |
| 100 | Check-6                                    | 2,661.2% | 225 | OptionEase                      | 1,421.5% | 351 | Third Law Sourcing               | 962.7% | 474 | ★G5   | 727.8% |
| 101 | Product Movers                             | 2,659.4% | 226 | ★Three Pillar Global            | 1,414.7% | 352 | Jobfox                           | 962.5% | 475 | ★BrightStar Care                                  | 726.6% |
| 102 | ★Signature Foods                           | 2,648%   | 227 | ★Deluxe Marketing               | 1,410%   | 353 | M Force Staffing                 | 960.8% | 476 | ★Veteran Corps of America                         | 726.4% |
| 103 | EndoChoice                                 | 2,645.6% | 228 | DotNetNuke                      | 1,405.8% | 354 | ★Dialect Technologies            | 957.7% | 477 | Vanguard Cleaning Systems of the Inland Northwest | 725.9% |
| 104 | ★FortuneBuilders                           | 2,628.7% | 229 | Aztec Awards                    | 1,400%   | 355 | ★iGoDigital                      | 953.9% | 478 | ★FM Facility Maintenance                          | 723.9% |
| 105 | Yext                                       | 2,607.9% | 230 | BrightBox                       | 1,398.7% | 356 | Integrated Media Solutions       | 953.8% | 479 | ★IDC Technologies                                 | 722.8% |
| 106 | The Portal Group                           | 2,580.4% | 231 | ★Physicians' Pharmaceutical     | 1,393.6% | 357 | Methodical                       | 952.4% | 480 | ★TrueCar  | 721.5% |
| 107 | ★MicroTech                                 | 2,579.4% | 232 | TeleQuality Communications      | 1,376.9% | 358 | Dancin' Dogg Golf                | 951.2% | 481 | Levelwing   | 720.1% |
| 108 | Signal                                     | 2,505.5% | 233 | Satory Global                   | 1,373.1% | 359 | ★Systems Made Simple             | 946.6% | 482 | ★ICS  | 719.2% |
| 109 | ★Provideo Management                       | 2,465.5% | 234 | LuxMobile Group                 | 1,357.6% | 360 | OrangeSoda                       | 946.3% | 483 | ★Ayuda Management                                 | 716.8% |
| 110 | UniqueSquared.com                          | 2,461.4% | 235 | ★Mission Essential Personnel    | 1,356.4% | 361 | Nabros                           | 940.2% | 484 | Derflan   | 714.1% |
| 111 | Aurum Advisors                             | 2,425%   | 236 | 3tailer                         | 1,346.1% | 362 | Iris Data Services               | 940.2% | 485 | Photon Machines                                   | 713.5% |
| 112 | Galaxy Marketing Solutions                 | 2,414.4% | 237 | Merchant Services Direct        | 1,335.9% | 363 | DemandGen                        | 940.2% | 486 | Broadgate   | 708.6% |
| 113 | Intergi Entertainment                      | 2,382.9% | 238 | ★Decision Distribution          | 1,334.6% | 364 | Pharmacare                       | 936.8% | 487 | HeadStream  | 708.3% |
| 114 | MyBuys                                     | 2,365.8% | 239 | Capitol Media Solutions         | 1,331.9% | 365 | E Systems Technology             | 936.2% | 488 | Peeled Snacks                                     | 706.1% |
| 115 | VIP International                          | 2,363.7% | 240 | Qnexis                          | 1,329.9% | 366 | Design+Build Group               | 935.1% | 489 | PeachMac  | 703.4% |
| 116 | Ramp                                       | 2,351.5% | 241 | ★ShareFile                      | 1,322.4% | 367 | ★Complete Landscaping Systems    | 934.3% | 490 | Adept Consulting Services                         | 698.3% |
| 117 | Cellufun                                   | 2,347.6% | 242 | VeeV Acai Spirit                | 1,316.2% | 368 | BuddyTV                          | 932%   | 491 | Contact At Once!                                  | 693.1% |
| 118 | Likeable Media                             | 2,333.4% | 243 | ★Insignia Technology Services   | 1,315.4% | 369 | Dsys                             | 932%   | 492 | Metova  | 689.3% |
| 119 | Cetan Corp                                 | 2,275.4% | 244 | Infojini                        | 1,310.8% | 370 | ★Octo Consulting Group           | 931.2% | 493 | ★Electronic Payments                              | 689%   |
| 120 | TFSupplements                              | 2,231.1% | 245 | ★Link Solutions                 | 1,308.9% | 371 | ★SciMetrika                      | 920.6% | 494 | Stratus Building Solutions                        | 688.9% |
| 121 | ePropertySites.com                         | 2,218.8% | 246 | ★GrubHub                        | 1,308.1% | 372 | TriMark Solutions                | 919.8% | 495 | Digital Legal Tampa                               | 688.7% |
| 122 | Vitals                                     | 2,213%   | 247 | ★New West Technologies          | 1,296.6% | 373 | Mav6                             | 918.1% | 496 | ★Quality Electrodynamics                          | 686.4% |
| 123 | Petplan                                    | 2,206.7% | 248 | ★QSS International              | 1,291.6% | 374 | MocoSpace                        | 916.2% | 497 | The Bowen Group                                   | 685.6% |
| 124 | SafeRacks                                  | 2,200.3% | 249 | Legacy Converting               | 1,289.2% | 375 | Local Leads HQ                   | 914.9% | 498 | ★Cable Links Consulting                           | 685.6% |
| 125 | TriAd Media Solutions                      | 2,194.4% | 250 | ★Vendormate                     | 1,277.7% | 376 | ★Demandforce                     | 914.7% | 499 | ★US Lighting Tech                                 | 681.1% |
| 126 | InGenesis Diversified Healthcare Solutions | 2,176.5% | 251 | Phenomenon                      | 1,273.6% | 377 | ★Q2eBanking                      | 912.2% | 500 | Paradigm Partners                                 | 680.7% |
|     |  |          | 252 | ★Thrillist.com                  | 1,266.2% | 378 | 3ality Digital                   | 908.6% |     |   |        |

Note: The growth rates used to determine company rankings were calculated to three decimal places. There are no ties on this year's Inc. 500.

**Industry Leader:  
Computer Hardware  
A10 NETWORKS**

CEO: Lee Chen



Back in 2004, with two successful tech start-ups under his belt, Lee Chen was looking for a new challenge. He decided to do something all but unheard of in the computer hardware industry: teach engineers how to excel at customer service. That simple idea led to the launch of A10 Networks, which makes and installs networking and IT security products in San Jose, California. The hardest person of all to train was Chen himself, who says he was initially more comfortable around numbers than people. But his hunch paid off. A10 Networks counts Microsoft and Subaru among its customers and does business in 10 countries.

**Industry Leader:  
Construction  
MZI GROUP**

CEO: Arthur Miller



Arthur Miller grew up in a rough neighborhood on Chicago's South Side. After serving in the U.S. Army and rising through the ranks at UPS and ADP, he founded his construction company, MZI Group, in an industrial part of Chicago in 1999. Today, 40 percent of Miller's 40 employees hail from distressed areas of the city, including several from his old neighborhood. During the busy summer months, that number jumps to nearly 70 percent. Last fall, MZI received certification with the Small Business Administration's HUBZone program for businesses that are based in and hire workers from struggling neighborhoods. The designation has helped MZI land federal contracts, including one with the National Park Service. But for Miller, the financial benefits are secondary. "I love hiring people from tough areas," he says. "Some of my old friends are still gangbanging at age 45. I could have easily gone the other way."

## COMPUTER HARDWARE

Number of companies **2** ▶ Total employment **218** ▶ Jobs added 2007-10 **140**  
Total revenue **\$59.1 million** ▶ Median revenue **\$29.5 million** ▶ Median growth rate **2,295.9%**

| COMPANY  | RANK | THREE-YEAR GROWTH | 2010 REVENUE   | NUMBER OF EMPLOYEES | YEAR FOUNDED |
|--|------|-------------------|----------------|---------------------|--------------|
| <b>*A10 Networks</b> SAN JOSE, CALIF.<br>CEO: Lee Chen, <a href="http://a10networks.com">a10networks.com</a><br>Develops and makes network hardware to manage and speed Internet traffic for corporations.                     | 54   | 3,785.5%          | \$55.1 MILLION | 210                 | 2004         |
| <b>Cosemi Technologies</b> IRVINE, CALIF.<br>CEO: Nguyen Nguyen, <a href="http://cosemi.com">cosemi.com</a><br>Designs and builds optical semiconductor devices used in telecommunications and consumer electronics equipment. | 426  | 806.3%            | \$3.9 MILLION  | 8                   | 2006         |

## CONSTRUCTION

Number of companies **17** ▶ Total employment **495** ▶ Jobs added 2007-10 **375**  
Total revenue **\$162.3 million** ▶ Median revenue **\$4.7 million** ▶ Median growth rate **1,194.3%**

| COMPANY  | RANK | THREE-YEAR GROWTH | 2010 REVENUE   | NUMBER OF EMPLOYEES | YEAR FOUNDED |
|--|------|-------------------|----------------|---------------------|--------------|
| <b>MZI Group</b> CHICAGO<br>CEO: Arthur Miller, <a href="http://mzigroup.com">mzigroup.com</a><br>Provides construction services to commercial customers nationwide, including airports and hospitals.                                       | 52   | 3,874%            | \$8.7 MILLION  | 40                  | 1999         |
| <b>Cadillac Stone Works</b> NORTH LAS VEGAS, NEV.<br>CEO: Jeff Grail, <a href="http://cadillacstoneworks.com">cadillacstoneworks.com</a><br>Makes and installs countertops, floor medallions, waterfalls, and custom inlays.                 | 98   | 2,677%            | \$4.2 MILLION  | 12                  | 2007         |
| <b>Property Masters</b> MARIETTA, GA.<br>CEO: Kyle Cooper, <a href="http://propertymasters.com">propertymasters.com</a><br>Landscapes and renovates foreclosed properties.   | 129  | 2,114%            | \$18.7 MILLION | 39                  | 2004         |
| <b>Build Group</b> SAN FRANCISCO<br>CEO: Ross Edwards Jr., <a href="http://buildgc.com">buildgc.com</a><br>Builds and manages the construction of hotels, residential high rises, and mixed-use properties.                                  | 131  | 2,104.4%          | \$18.8 MILLION | 110                 | 2006         |
| <b>Landmark Retail</b> LITTLE FALLS, N.J.<br>CEO: Jon Spencer, <a href="http://lrcus.com">lrcus.com</a><br>Provides construction and facility-management services to retailers nationwide.   | 161  | 1,825%            | \$2.7 MILLION  | 8                   | 2007         |
| <b>*Decision Distribution</b> YARDLEY, PA.<br>CEO: Daniel Goldman, <a href="http://decisiondist.com">decisiondist.com</a><br>Sells construction products, including fire alarm systems and HVAC equipment.                                   | 238  | 1,334.6%          | \$34.5 MILLION | 6                   | 2005         |
| <b>*QSS International</b> FAIRFAX, VA.<br>CEO: Pramod Banavar, <a href="http://qssinternational.com">qssinternational.com</a><br>Provides general contracting and construction-management services to clients in the Washington, D.C., area. | 248  | 1,291.6%          | \$3.6 MILLION  | 7                   | 2004         |
| <b>Stellar Development</b> LAKEWOOD RANCH, FLA.<br>CEO: Maurice Opstal, <a href="http://stellargc.com">stellargc.com</a><br>Provides construction services, including general contracting and construction management.                       | 255  | 1,255.3%          | \$4.6 MILLION  | 7                   | 2000         |
| <b>Daytner Construction Group</b> MT. AIRY, MD.<br>CEO: Theresa Alfaro Daytner, <a href="http://daytnercorp.com">daytnercorp.com</a><br>Provides general contracting and construction-management services.                                   | 269  | 1,194.3%          | \$17.7 MILLION | 10                  | 2003         |
| <b>New South Equipment Mats</b> MADISON, MISS.<br>CEO: Drew St. John, <a href="http://newsouthmat.com">newsouthmat.com</a><br>Distributes heavy-duty mats and runners used to move equipment around large construction and industrial sites. | 270  | 1,191.6%          | \$13 MILLION   | 24                  | 2007         |
| <b>Petra Roofing</b> OKLAHOMA CITY<br>CEO: Ricky Tait, <a href="http://petrarooftingco.com">petrarooftingco.com</a><br>Repairs roofs for businesses and homeowners.  | 282  | 1,150.3%          | \$3.6 MILLION  | 6                   | 2006         |
| <b>Erickson Builders &amp; Co.</b> ST. MICHAEL, MINN.<br>CEO: Ryan Erickson, <a href="http://ericksonbc.com">ericksonbc.com</a><br>Acts as a commercial and residential contractor.  | 318  | 1,038.2%          | \$3 MILLION    | 9                   | 1994         |
| <b>*Vivax Pro Painting</b> LITTLETON, COLO.<br>CEO: Jeremiah Owen, <a href="http://vivaxpropainting.com">vivaxpropainting.com</a><br>Paints residential and commercial buildings.  | 323  | 1,024.9%          | \$5.2 MILLION  | 25                  | 2004         |
| <b>MyGreenBuildings</b> SARASOTA, FLA.<br>CEO: Stephen Ellis, <a href="http://mygreenbuildings.com">mygreenbuildings.com</a><br>Designs and builds homes and offices.  | 326  | 1,016.2%          | \$4 MILLION    | 10                  | 2006         |